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TELEGRAM INFORMATION REPORT TELEGRAM

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Aiba TDG

COUNTRY JAPAN / CUBA / CHINA

REPORT NO. TDCS-3/555,764

SUBJECT CUBAN ATTEMPT TO PERSUADE JAPANESE SHIPPING FIRMS TO RESUME DIRECT SERVICE BETWEEN JAPAN AND CUBA

DATE DISTR. 8 AUGUST 1963

DATE OF LATE JUNE TO EARLY AUGUST 1963

PRECEDENCE ROUTINE

INFO. 350130Z JUN 63 (3 AUGUST 1963)

REFERENCES IN

PLACE & JAPAN, TOKYO

95378

DATE ACO. 350130Z JUN 63 (3 AUGUST 1963)

FIELD REPORT NO. FJT-9363

APPRaisal SEE BELOW

THIS IS UNEVALUATED INFORMATION. SOURCE GRADINGS ARE DEFINITIVE. APPRAISAL OF CONTENT IS TENTATIVE.

SOURCE A JAPANESE BUSINESSMAN (C) ASSOCIATED WITH LEFTIST BUSINESS CIRCLES, FROM AN OFFICIAL OF THE JAAEC SECRETARIAT, TOKYO, JAPAN

APPRaisal: ACCOUNT OF REVUELTA'S INTEREST AND ATTEMPTS IS PROBABLY FACTUAL AND ACCURATELY REPORTED.

INFO. 350130Z JUN 63 (3 AUGUST 1963)

REF ID: A7180-COM151 201024Z JUN 63 (3 AUGUST 1963)

SUMMARY: A CUBAN SHIPPING OFFICIAL HAS BEEN IN JAPAN SINCE

SINCE LATE JUNE 1963 TRYING TO PERSUADE THE FIVE JAPANESE SHIPPING LINES THAT HAD DIRECT SERVICE BETWEEN JAPAN AND CUBA BEFORE THE UNITED STATES QUARANTINE TO RESUME THEIR OPERATIONS. IN VIEW OF THE PRESENT SMALL VOLUME OF EXPORTS TO CUBA, THE JAPANESE SHIPPING LINES ARE SHOWING NO INTEREST IN THE CUBAN PROPOSAL. THE LATEST MOVE BY THE CUBAN OFFICIAL WAS A SUGGESTION THAT A TRIANGULAR ROUTE LINKING JAPAN, CUBA, AND CHINA BE ESTABLISHED AND SERVICED BY JAPANESE SHIPS. AN OFFICIAL OF A LEADING JAPANESE SHIPPING COMPANY COMMENTED THAT THE PROPOSAL WOULD

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BE WORTH CONSIDERATION IF CHINA COULD PROVIDE SUFFICIENT CARGO TO MAKE THE CHINA-JAPAN LEG OF THE ROUTE PROFITABLE. MR. BERNARDO G. REVUELTA, AN OFFICIAL OF "CUBA FREIGHT" (SIG) LICAVI WHO ARRIVED IN JAPAN IN LATE JUNE AND LATER WAS ASSIGNED TO THE SHIPPING DEPARTMENT OF THE CUBAN TRADEMISSION IN TOKYO, TOLD JAPAN-ASIA-AFRICA ECONOMIC COUNCIL (JAAEC) OFFICIALS THAT CUBA IS DISSATISFIED WITH THE CURRENT ARRANGEMENTS OF ROUTING SHIPMENTS TO CUBA VIA NAKHODKA AND THUS THAT CUBA WANTS JAPANESE SHIPPING LINES TO RESUME DIRECT SERVICE BETWEEN JAPAN AND CUBA, EITHER BY JAPANESE SHIPS OR BY CUBAN-CHARTERED, THIRD-COUNTRY SHIPS MANNED BY JAPANESE CREWS.

2. THE FIVE JAPANESE SHIPPING LINES THAT HAD REGULAR AND DIRECT TRADE CONNECTIONS WITH CHINA.

SERVICE BETWEEN JAPAN AND CUBA BEFORE THE UNITED STATES QUARANTINE
SOURCE: - THE 1946 (C) ASSOCIATED PRESS BUSINESS SECTION - REPRINTED FROM THE CUBAN SHOOTDOWN OF THE T-45

THE PRESENT MONTHLY VOLUME OF 2,000 TONS WOULD NOT MAKE OPERATIONS

PROFITABLE AND NOT BECAUSE OF POLITICAL CONSIDERATIONS. 223 VQ

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3. REVUELTA SAID HE COULD CHARTER IN LONDON SHIPS THAT HAVE BEEN

BLACKLISTED BY THE UNITED STATES (BUT) EXPRESSED DOUBT THAT THE ORIGINAL

CREWS WOULD BE WILLING TO WORK THESE SHIPS. HE SAID MANNING OF THESE

SHIPS-WITH-CUBAN-CREWS-WOULD-BE-DIFFICULT-BECAUSE-OF-A-SHORTAGE-OF

SHIPHANDS IN CUBA. THEREFORE HE SAID HE PREFERRED TO BRING THE

SHIPS TO JAPAN TO BE MANNED BY JAPANESE CREWS JAAEC OFFICIAL UMEHARA

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HIROYUKI TOLD REVUELTA THAT RECRUITMENT OF JAPANESE CREWS WOULD BE FEASIBLE IF THE CONTRACT TERMS WERE ATTRACTIVE.

4. THE LATEST PROPOSAL SUBMITTED BY REVUELTA TO JAAEC OFFICIALS CALLS FOR A TRIANGULAR ROUTE LINKING JAPAN, CUBA, AND CHINA. UNDER THIS PROPOSAL, A JAPANESE SHIP WOULD CARRY JAPANESE EXPORTS TO CUBA, LOAD SUGAR IN CUBA FOR SHIPMENT TO CHINA AND JAPAN, PROCEED TO CHINA TO UNLOAD SUGAR FOR CHINA AND LOAD CHINESE EXPORTS TO JAPAN, AND THEN RETURN TO JAPAN.

5. WHEN UMEHARA TOLD A MITSUI LINE OFFICIAL OF REVUELTA'S LATEST PROPOSAL, THE SHIPPING OFFICIAL COMMENTED THAT THE IDEA WAS INTERESTING. HE THOUGHT THAT THE VOLUME OF SUGAR SHIPMENTS TO CHINA AND JAPAN WOULD BE ENOUGH TO OFFSET THE SMALL VOLUME OF CARGO BETWEEN JAPAN AND CUBA, BUT EXPRESSED DOUBT OVER THE AVAILABILITY OF SUFFICIENT CARGO TO MAKE THE CHINA-JAPAN LEG OF THE TRIANGULAR ROUTE PROFITABLE FOR JAPANESE SHIPPING COMPANIES.

6. FIELD DISSEM: CINCPAC PACFLT PACAF ARPAC STATE ARMATT
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